Developing a Strategic Tourism Plan for the City of Beacon

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Vincent Grella, Binghamton University, MPA Candidate, Fall 2016

City of Beacon

Context
The City of Beacon is a small post-industrial city along the Hudson River. The local economy is reliant on tourism, as Beacon has become one of the most popular weekend trips for New York City residents and is one of the most frequented destinations along the Metro North Hudson Line.

Beacon also offers visitors:
- Views of the New York City skyline and the Hudson Highlands mountain range
- Access to greenspace including hiking and walking trails
- Dining, entertainment, and retail opportunities along Main Street

By maximizing the potential these assets have, Beacon can effectively diversify the reasons people are visiting, despite being known as an artist community.

Nearby Major Cities
- 65 Miles north of New York City
- 90 Miles south of Albany, New York
- 45 Miles west of Danbury, Connecticut

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Strategic Tourism Plan

What is in a Strategic Tourism Plan?
A strategic tourism plan provides recommendations capable of creating a sustainable tourism economy. Components of the Strategic Tourism Plan include:
- Assessment of existing conditions
- Challenges and opportunities for the City of Beacon
- Goals to strive for to maximize the tourism capacity
- Recommendations for implementation
- Case studies of successful tourism strategies to justify recommendations

Challenges
- Historically negative regional perception
- Independent store owners lack resources and staffing
- Physical separation between waterfront and Main Street

Opportunities
- Location and connectedness to major cities
- Established transportation routes
- Natural assets create unique regional destination
- Active community

Selected Strategic Tourism Plan Elements

Dia:Beacon

Goal: Incentivize regional visitors to increase tourism revenue in the Business District

Recommendations:
- Expand on DIA community day to increase spending in local economy
- Promote Beacon-Newburgh Ferry as a way to access Beacon

Gateways and Signage

Goal: Promote attractions to those passing through Beacon

The City of Beacon has implemented maps and wayfinding signs within the City to help direct visitors to attractions. Now, the City of Beacon should focus their attention on signage outside the city that attracts visitors to the City of Beacon.

Recommendations:
- Promote greenspace and parks on signage surrounding Beacon
- Improve welcome experience for visitors

Beacon Waterfront

Goal: Connect Beacon to the waterfront as well as other communities along the Hudson River

The Beacon River pool was created to connect the people of the Hudson Valley to the Hudson River. Pete Seeger believed that by connecting people with the water that they would take responsibility for keeping the river clean.

Recommendations
- Utilize existing waterway travel opportunities provided by the Hudson River
- Support the implementation of more River Pools along the waterfront