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Disinformation and Failed Bargaining

Marydalia Jimenez

Binghamton University--SUNY

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DISINFORMATION CONTROLS THE POLITICS OF THE WORLD

Marydalia Jimenez

INTRO

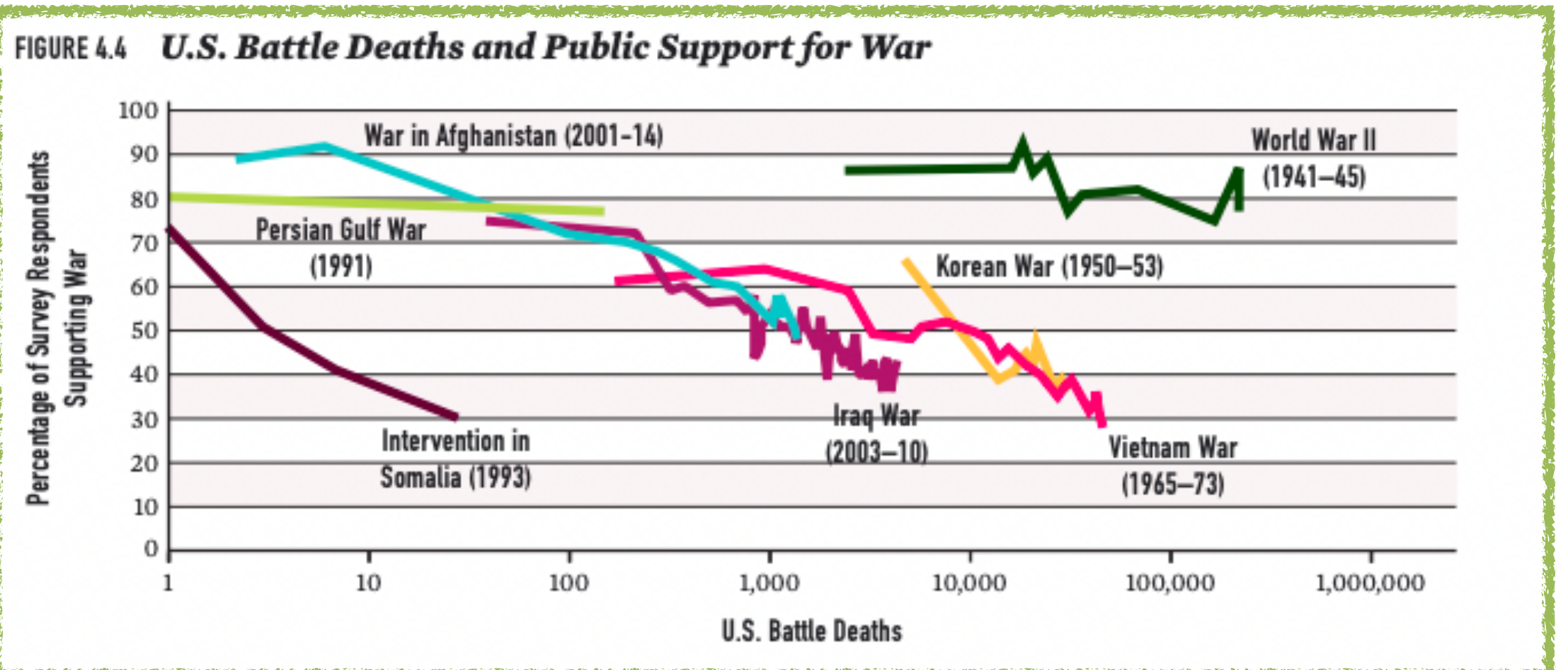
- In Political Science, "The Bargaining Model" maps costs and benefits of war to identify a bargaining range that can prevent war (see image, bottom center) (Frieden, et. al., 2020)
- Incomplete information hinders effective bargaining

METHODS

- Key Question: How does disinformation disrupt the bargaining model?
- Apply the theories and definitions of the field of Disinformation Studies to international conflict (Kuo & Marwick 2021, Wardle 2020, and others)
- Analyzed the Russian invasion of Ukraine (2022) to demonstrate how disinformation immediately disrupted the bargaining process

RESULTS

- Historical disinformation shapes modern politics
- Disinformation destroys any chance of peaceful bargaining through the guise of ideology and interests
- Ukraine is suffering from the costs of misleading information
- Disinformation may give leaders an upper hand militarily

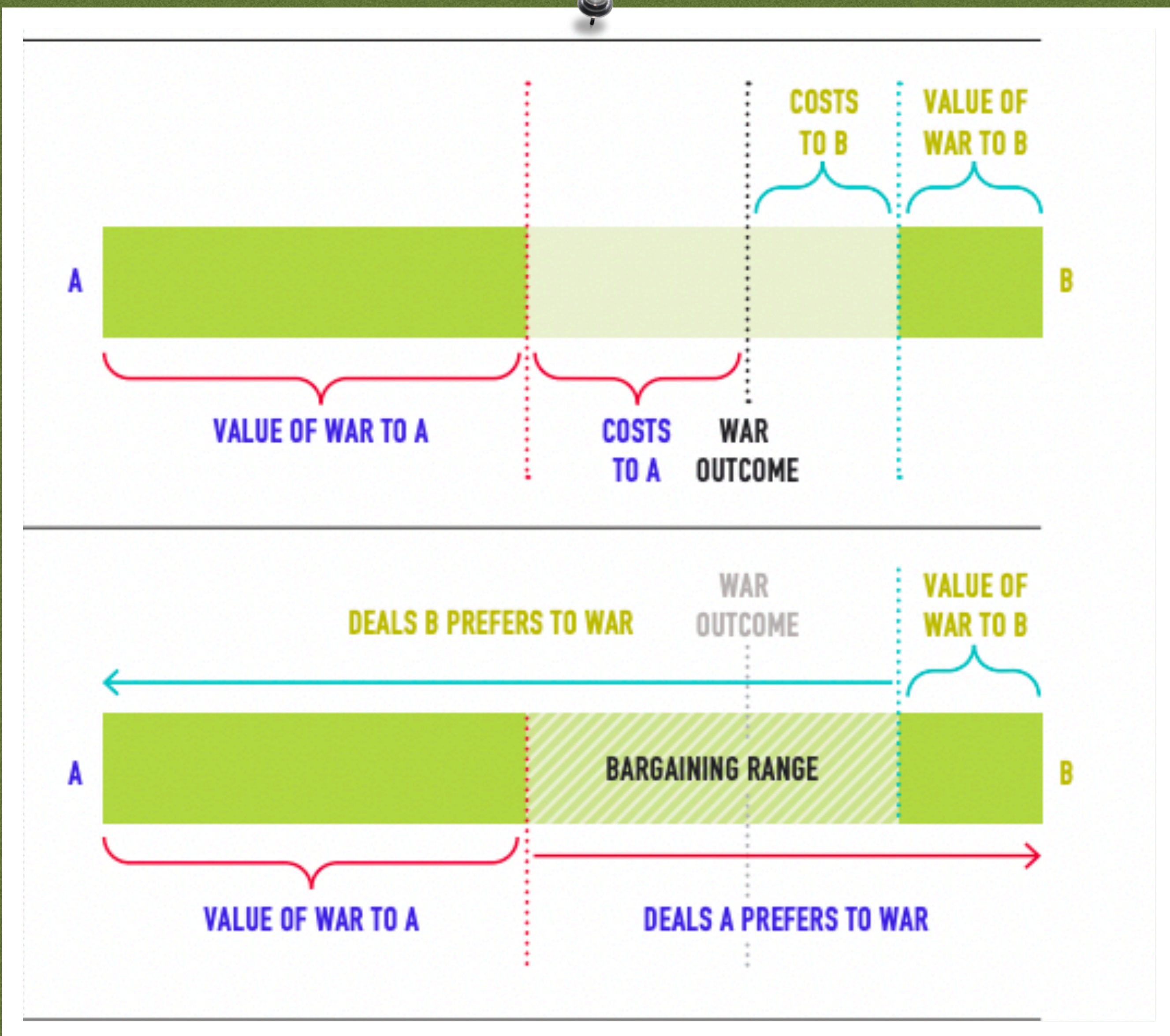


Frieden, et. al., 2020

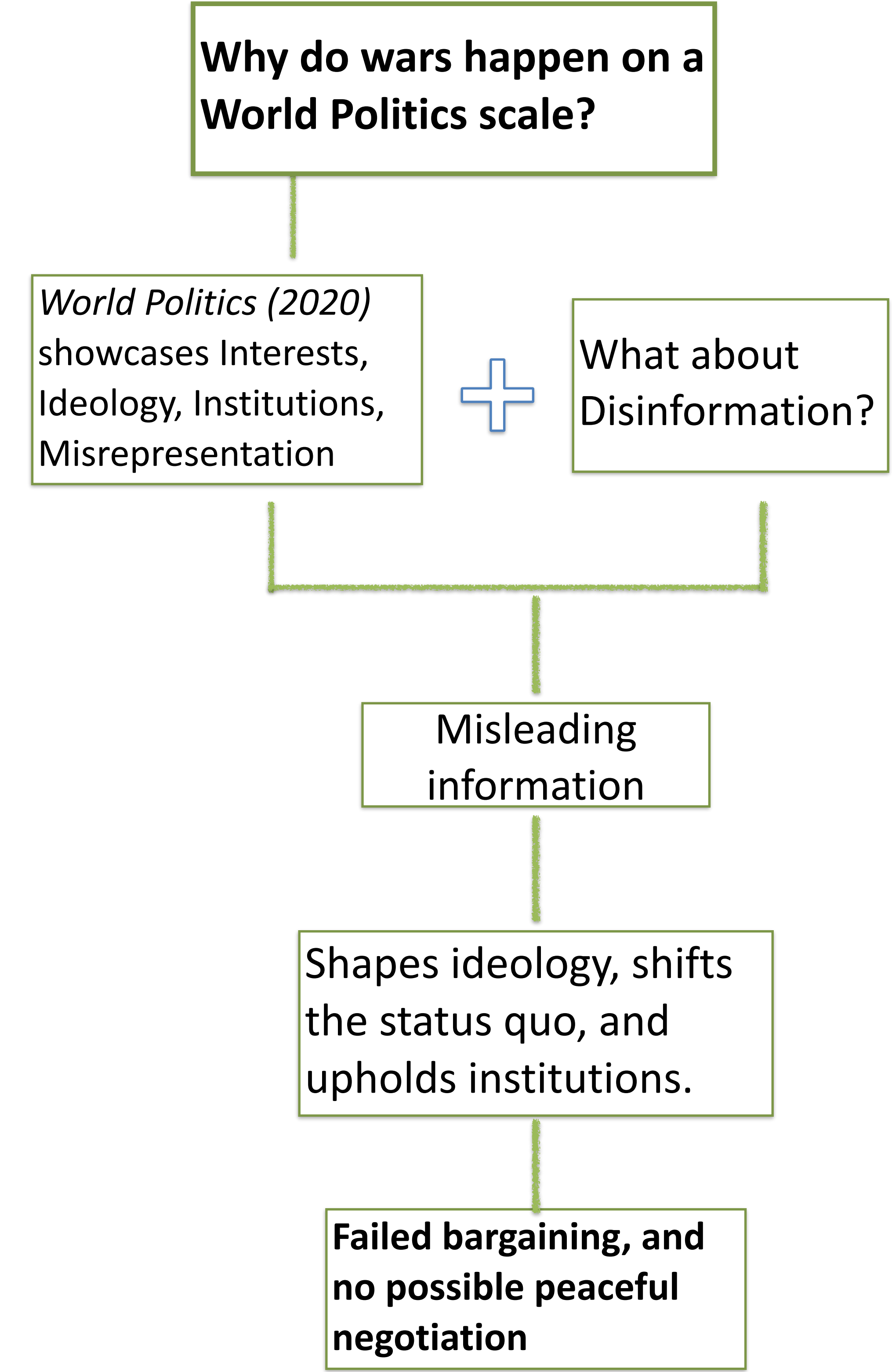
Though reputable Political Scientists argue for possible negotiations and a bargaining range, the strategical usage of **disinformation destroys the opportunity for fluid relations and peaceful settlements.**



Photo Illustration by Kelly Caminero/The Daily Beast/Getty



Frieden, et. al., 2020



- Discussion**
- How can we combat disinformation on a global scale?
 - How many wars would have been avoided if disinformation were not involved?
 - Understanding the interests, capabilities and resolve of an actor can underline their strategy and how their disinformation is digested through naïveté

